

PRESS KIT

# WELCOME TO FLEXJET

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## FOUNDED

1995

FLEXJET OWNS AND OPERATES MORE THAN 270 AIRCRAFT IN U.S. AND EUROPE AND 12 HELICOPTERS

# FLEXJET AT A GLANCE

WEBSITE

#### OFFERINGS

FLEXJET.COM



JET LEASING AND JET CARDS

US FLEET



PRAETOR 600

SUPER-MIDSIZE

PRAETOR 500

MIDSIZE



PHENOM<sup>®</sup> 300 LIGHT



CHALLENGER 350/3500 SUPER-MIDSIZE

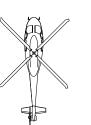




LARGE

GULFSTREAM G650™ ULTRA-LONG-RANGE





SIKORSKY S-76® SUPER-MIDSIZE

EUROPEAN TACTICAL CONTROL CENTRE FARNBOROUGH AIRPORT





MIKE SILVESTRO CHIEF EXECUTIVE OFFICER

U.S. FACILITIES INCLUDING PRIVATE TERMINALS

TETERBORO, NEW JERSEY WHITE PLAINS, NEW YORK NAPLES, FLORIDA VAN NUYS, CALIFORNIA DALLAS, TEXAS WEST PALM BEACH, FLORIDA [COMING SOON] SCOTTSDALE, ARIZONA [COMING SOON] MIAMI, FLORIDA [COMING SOON] BOZEMAN, MONTANA [COMING SOON]

### **OPERATIONS**

# FLEXJET GLOBAL HEADQUARTERS

CLEVELAND, OHIO, USA

# FLEXJET HOUSE

LONDON, MAYFAIR

### OPERATIONAL CENTRE MALTA

### COMPANY LEADERSHIP





ANDREW COLLINS CHIEF EXECUTIVE OFFICER



ELI FLINT PRESIDENT, HELICOPTER DIVISION

OWNERSHIP PRIVATELY HELD BY





# ABOUT FLEXJET

Launched on May 15, 1995 as a venture of Bombardier Aerospace Group and AMRCombs (the parent company of American Airlines), Flexjet LLC was founded at the dawn of the shared ownership aircraft industry "to provide affordable access to an increasingly important competitive tool the business jet — to a much broader range of companies and individuals." Flexjet was acquired in 2013 by Directional Aviation, led by visionary entrepreneur Kenn Ricci. Flexjet joined other companies in Directional Aviation's portfolio, including Sentient Jet.

Flexjet has been expanding its global footprint over the past few years, first acquiring a United Kingdom operating certificate that enables Flexjet to operate not only within the U.K. but also throughout Europe. In addition, Flexjet acquired a global operating certificate via its partnership with Milan, Italy-based Sirio S.p.A. In 2019, Flexjet opened the Flexjet House in London's Mayfair district, which the company's European sales team calls home. In 2021, Flexjet acquired an operating certificate for Malta.

Mr. Ricci realigned the vision of Flexjet, focusing it on the luxury shared ownership experience, steering it on a course toward becoming a leading luxury brand known for world-class service while committing to investments in aircraft, facilities and technology.

In 2022, Flexjet redefined private travel by adding private helicopters to its fleet, featuring the Sikorsky S-76. In 2023, Flexjet opened a new 51,000 square-foot, state-of-the-art global headquarters in Cleveland, OH, featuring the world's largest flight operations control center LCD display.



# FLEXJET HISTORY

# 1998

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AMR Combs division of AMR Corp withdrew from the

# 2003

program, offering aircraft which to buy and sell excess flight hours

# 2006

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Launched Flexjet 25 jet

# 1995

**—**—**—**—**—**—

Founded jointly by Bombardier first shared ownership operators

Flexjet's livery at that time

# 2000

Entered the charter market booking pioneer

# 2004

Launched extended service program to include Europe

# 2013

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Bombardier jets, including Challenger, Learjet and Global value of \$5.6 billion

# 2014

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Placed open order of 50 Gulfstream aircraft including the G450, G500 and G650

# 2015

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offering with dedicated flight

midsized aircraft

business jet. Although the program did not come to

Flight Options is consolidated to

# FLEXJET HISTORY CONTINUED

# 2016

Opened first Flexjet-exclusive

# 2018

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voted to forgo union pilot group to do so

# 2017

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Opened White Plains, N.Y. private airport lounge

# 2019

from Embraer Executive Jets including Praetor 600s

from Gulfstream

Flexjet House opens in London's

Experiences and Luxury Brand Benefits for Its aircraft Owners

# 2020

transporting our pilots to and from flight assignment locations This protected our pilots and

Flexjet takes delivery of its first Praetor 600, a flagship aircraft

Ó

# 2021

eVTOLs from Embraer's Eve Urban Air Mobility Solutions

# 2022

fleet, featuring the Sikorsky S-76

first business aviation offtake partner for Alder Fuels GreenCrude, advancing Flexjet towards its goal of having 12 percent of its annual by 2030

Operations through its partnership

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# 2023

51,000-square-foot global headquarters with the world's largest flight operations control





#### FLEXJET CHAIRMAN KENNETH C. "KENN" RICCI

Kenneth C. "Kenn" Ricci is an American aviation entrepreneur An airline transport pilot with more than 6,000 hours of and the Principal of Directional Aviation Capital, which owns flight time and extensive international experience, or invests in various aviation enterprises including Flexjet, he was Governor William Clinton's pilot when he ran for where he also serves as Chairman. President in 1992. Kenn began his aviation career as an Air Force ROTC cadet at Kenn graduated from the University of Notre Dame and in the University of Notre Dame and started his first company, 2018 created a groundbreaking giving structure called a Corporate Wings, in 1980. His love of aviation had him Philanthropic Succession Partnership to donate \$100 million founding, acquiring or financing a broad range of aviation to the university, the single largest unrestricted, guaranteed companies and ideas over his career. He has assembled one gift ever committed. Kenn also graduated from the Cleveland of the largest groups of private aviation companies which Marshall School of Law, where he was named a Distinguished together account for over \$4.0 billion of revenue, operate over Alumni in 2016 and selected for admission to their Alumni 300 aircraft and employ over 5,000 individuals. Hall of Fame in 2018. Kenn was honored as an Ernst & Young Entrepreneur of Kenn serves on the Board of Trustees for the University the Year in 2000 and has been named one of the most of Notre Dame, the Smithsonian and Embry-Riddle influential people in aviation by Aviation International Aeronautical University. News. In 2005, Kenn led the restructuring of the Mercury Air Centers, a \$200 million company operating aircraft support In 2018, Mr. Ricci was named one of Town & Country Magazine's top 50 Philanthropists for his charitable work. facilities at 24 different airports. He sold the company to Macquarie Infrastructure Trust in 2007 in a deal valued at His other philanthropic causes include Able Flight, which \$615 million. In 2010, Kenn received the Harvard Business provides people with disabilities a way to challenge School's Dively Entrepreneurship Award. In 2011, Kenn was themselves through flight and aviation career training. In the youngest recipient of the prestigious William A. "Bill" Ong 2014, Kenn was honored by the Northeast Ohio Chapter of Memorial Award for extraordinary achievement and extended the Cystic Fibrosis Foundation for championing research and meritorious service to the general aviation industry. treatment of the disease, which affects 30,000 children and adults in the United States. Kenn is the founder of Nextant Aerospace, the innovator of Aircraft Remanufacturing. In 2015, Kenn received the Recognized as a leader and innovator in the private aviation Aviation Week Laureate Award, a benchmark of industry industry, Mr. Ricci has been widely quoted in print, online excellence, recognizing his work in the development of and on broadcast television including The New York Times, Nextant Aerospace. Washington Post, Fox Business, Bloomberg TV, CNBC, Robb Report and Worth Magazine. Mr. Ricci's management In 2016, Kenn received the Lifetime Aviation Entrepreneur strategies have been featured in the Wall Street Journal and Award from the Living Legends of Aviation. In 2019, he is the Author of "Management by Trust," a book featuring practical management techniques for building employee he was inducted as a Living Legend of Aviation. The Living Legends of Aviation are admirable people of remarkable trust and success.

accomplishment in aviation including entrepreneurs, innovators, industry leaders, record breakers, astronauts and pilots.



### FLEXJET CHIEF EXECUTIVE OFFICER MICHAEL J. SILVESTRO

Michael J. "Mike" Silvestro is Chief Executive Officer of Flexjet and is the longest tenured CEO in the fractional private jet industry. Mr. Silvestro, who holds a private pile license, began his aviation career at Flight Options in 200 where he served as Vice President of Sales and Marketing from 2000 to 2005.

Mr. Silvestro left Flight Options after Raytheon Travel Airs investment that ultimately led to its acquiring majority control of the company. He held a senior position with fractional provider CitationShares from 2005 to 2008.

Mr. Silvestro returned to Flight Options as CEO in 2008 at its acquisition by Directional Aviation and helped to lead recovery after the recession of 2008-09. From 2009 to 20 Mr. Silvestro also helped modernize the Flight Options fle with a mix of new and refurbished aircraft.

In 2013, Mr. Silvestro became CEO of Flexjet after its acquisition from Bombardier Aerospace by Directional Aviation. Mr. Silvestro is also a shareholder of the flying companies under Directional Aviation, whose principal is Kenn Ricci, the chairman of Flexjet.

Mr. Silvestro launched other initiatives at Flexjet, including its Red Label premium offering and investment in large-cabin aircraft. He implemented Global Access, which offers access to large-cabin aircraft for long-distance travel, especially intercontinental trips. Flexjet expanded international travel options, including Europe. Additionally, Flexjet began operating private terminals at select airports.

iloťs 000, ng	Mr. Silvestro graduated from the University of Notre Dame, where he earned a bachelor's degree in Marketing and played football. He was only one of two non-scholarship players in his freshman class. He was coached by Daniel "Rudy" Ruettiger, the Notre Dame football player whose story inspired the movie <i>Rudy</i> .
ir's y	In 2023, Silvestro was honored with the Living Legends of Aviation Lifetime Aviation Industry Award, reflecting contributions to the field over an entire career.
after ad its 2012, fleet	In addition to his career in aviation, Mr. Silvestro has founded several companies whose products range from polymer technology for athletic footwear to celebrity- endorsed personal products, including Spectrum Sports, a supplier of innersoles for athletic shoes. He has also invented and co-invented products such as an advanced shin guard for protection in football and other contact sports that was patented in 1984. Mr. Silvestro lives in Hudson, Ohio with his family.



### FLEXJET CHIEF EXECUTIVE OFFICER ANDREW COLLINS

In recent years Mr. Collins has motivated a significant digital and technology transformation at Sentient Jet and Andrew Collins is Chief Executive Officer of Flexjet and a lead executive in the company's parent group with oversight of across the group. This has included the creation of retail M&A, operations and revenue management activities. product, online consumer "touch points," novel mobile applications and a brand-new, supply-side platform for With over 18 years in the industry, he has evolved driving further efficiencies in flight time procurement. group company Sentient Jet into the defining brand and global market leader in jet cards. Under his leadership as With his direction, Sentient Jet also leveraged its exclusive President and CEO, the company flourished to become a partnership program to include such leading, world-class \$450 million EBITDA-positive entity, benefiting from a brands as Aspen/Snowmass, Sotheby's and YPO/WPO. In digital and business model transformation, in addition 2016, Sentient Jet became the first official private aviation to an organizational restructuring. This includes setting partner ever for the Kentucky Derby and Churchill Downs. market, product and brand strategy, integrating a full suite of retail and wholesale technology applications, tripling Mr. Collins has been featured in a number of media outlets sales, optimizing client acquisitions costs and and forums including CNN, CNBC, Forbes, NBC and the Wall significantly moving top-line revenues. Street Journal. In 2016, Sentient Jet and Mr. Collins were featured in a Harvard Business School case study entitled Mr. Collins has spearheaded some of the group's key M&A "Sentient Jet: The Uber of Private Jets." activities in recent years, including the acquisition of Halo Aviation in London in 2021 which was integrated with the He received his bachelor's degree from Union College and further acquisition of Associated Aircraft Group in NYC to master's degree from the Sloan School of Management at form Flexjet's helicopter division - creating a global fleet of MIT. He is a member of the Young Presidents' Organization helicopters and a platform for future of flight vertical lift. (YPO) and the Wall Street Journal CEO Council. Inclusive with this effort was an order for eVTOL (electric vertical take-off and landing) vehicles from Embraer's EVE.

In 2018, Mr. Collins led the acquisition of jet card and private charter provider PrivateFly, a key milestone in the group's expansion into Europe.



### FLEXJET PRESIDENT, HELICOPTER DIVISION ELI FLINT

With more than 25 years of aviation experience, Eli Flint has held multiple roles across the private aviation industry including sales, marketing, leadership and is type-rated in several business jets. Mr. Flint had an interest in flying early on and worked through college at Western Kentucky University as a lineman, later earning a master's degree from Emory University.

He began his career at FlightSafety International in 1994, where he would work for 10-years in various positions, culminating as Managing Director for Latin America.

aircraft sales.

After the acquisition of Flexjet by Directional Aviation, he continued his career with combined brands under Flexjet as a Vice President, Sales, leading fractional and lease sales of the most modern fleet in the industry.

An outdoorsman, hobby pilot in fixed and rotary-wing and an active supporter of the arts community, he currently resides in Atlanta with his family.

In 2004, he became Sales Director for Bombardier Aerospace where he played an integral role introducing the super mid-sized Challenger 300 to the fractional ownership market. Mr. Flint joined Flight Options in 2008 as Sales Director and led the sales team in introducing the fractional jet industry to pre-owned



# FRACTIONAL JET OWNERSHIP

Designed for those who fly 50+ hours per year, fractional jet ownership allows you to purchase equity in a specific Flexjet aircraft. Your allocation of hours is dependent upon how much of the jet you own. Overall, there is a predictable cost structure that grants you access to a variety of aircraft — from light-cabin to ultra-long-range — so you may choose what is best for your mission.

## PRIVATE JET LEASE

There are times when options are key and flexibility is a must. Times when freedom must trump commitment. With those needs in mind, we have designed the Flexjet private jet lease option. Whether traveling for business or pleasure, our aircraft leasing program offers the advantages of purchasing a jet share, without owning an asset. Flexjet private jet leasing options begin at 50 annual hours. But much like fractional ownership, you enjoy access to our entire closed fleet through our unique interchange program.

### JET CARD

The Flexjet 25<sup>™</sup> jet card is a superior alternative to charter that delivers immediate access to a cutting-edge aircraft fleet, all without an upfront capital investment or long-term commitment. This convenient and exploratory model is meant for new entrants to the private aviation space, who may also be considering a more comprehensive solution like fractional ownership or a jet lease. Offered on a one-time-only basis, per client — to first trial our distinct approach to private aviation.

### FLEXJET'S GULFSTREAM G650 PROGRAMS

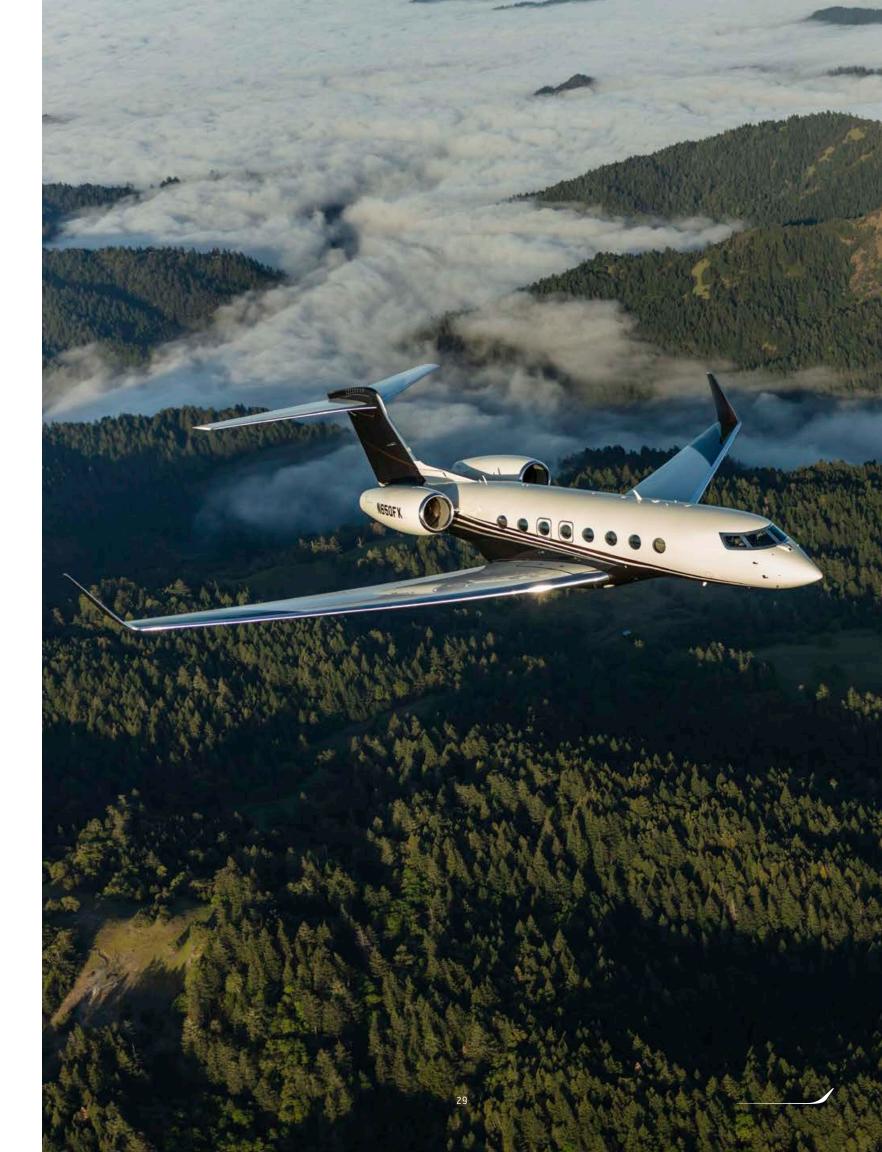
As the fractional home of the renowned Gulfstream G650, only Flexjet offers two innovative ways to utilize one of the sky's most capable ultra-long-range aircraft. With a single fractional ownership or lease share, our new Unlimited Access program grants you unrestricted use of our entire jet fleet at aggressive interchange rates. Or, select World Access and forgo an hoursbased agreement in favor of a unique days-based structure that lets you travel unlimited hours a day, 40 days per year.

#### UNLIMITED ACCESS

- Right-size your aircraft and maximize the efficiency of each trip
- > Realize significant cost savings on shorter, domestic flights
- Fly friends, family members and associates on any jet in our fleet
- > Enjoy trip-based incentives and aggressive fleet interchange rates
- > Choose between earning flight hours or direct account credits

#### WORLD ACCESS

- > Make long-distance travel on the Gulfstream G650 as efficient as possible
- Realize significant cost savings on longer, international flights
- > Upgrade from an hours-based program to one with all-inclusive daily rates
- Experience rates that decrease the longer you fly on the Gulfstream G650
- Earn trip-based incentives, including both round-trip and long-flight bonuses





With fractional ownership, you buy a share in a specific aircraft and fly a fixed number of hours. For example, Flexjet's smallest available share is a one-sixteenth share, which allows an owner to fly up to 50 hours a year. That share gives you private access to the aircraft — nobody else will be in the cabin aside from the crew and any invited guests. If you buy a fractional share in a jet, Flexjet guarantees you will have access to that model of aircraft with as little as 10 hours notice for domestic travel and 48 hours for international travel. Overall, there is a predictable cost structure with access to aircraft in the fleet that suits the mission that is best for any given aircraft Owner, ranging from light cabin aircraft seating six passengers to ultra-long-range aircraft that can seat up to 16.

Many aircraft Owners choose fractional ownership because it provides the closest experience one can come to owning your very own aircraft without any of the headaches. Moreover, there are tax advantages.

Flexjet's lease option falls between the jet card and fractional ownership access programs from the standpoint of an upfront financial commitment. Leasing was created for those interested in the advantages of purchasing a share, without owning part of the aircraft (or asset). To access the lease program, a participant pays a refundable upfront security deposit. One's lease deposit provides access to a designated model of aircraft for a set time period. From there, one makes a monthly lease payment for the duration of the contract and gets pre-set occupied hourly rates when using the aircraft.

# WHAT IS THE DIFFERENCE BETWEEN FRACTIONAL AND LEASE IN PRIVATE JET OWNERSHIP?

### HELICOPTER PRODUCT OVERVIEW

Complimentary helicopter hours and access are now an exclusive benefit for our Gulfstream G650 fractional and lease aircraft Owners as an unmatched program extension.

- > 4 complimentary airport transfers per year, per 100-hour share
- > 6 complimentary transfers per year for 150-hour shares
- > Flexjet Exclusive Management Fee Discount (-10%) on 25+ hour shares
- > Access at multiple Flexjet private helicopter bases

# HELICOPTER FRACTIONAL OWNERSHIP

Designed for those travelers solely seeking Flexjet private helicopter use outside of private jet travel. Fractional helicopter ownership through Flexjet provides exclusive access to our modern fleet, priority booking and exceptional in-flight services. This program features a 24-hour call-out time.

- > Starting at 25-hours per year
- > Flexjet Exclusive Management Fee Discount (-10%) on 25+ hour shares
- > Access at multiple Flexjet private helicopter bases

# JET OWNERSHIP ADD-ON

If you are already a fractional or lease private aircraft Owner at Flexjet, you may elect to further supplement your flying experience by adding on private helicopter fractional or lease ownership to your existing share. This program features a 24-hour call-out time.

- > Starting at 25-hours per year
- > Flexjet Exclusive Management Fee Discount (-10%) on 25+ hour shares
- > Access at multiple Flexjet private helicopter bases

### ON DEMAND CHARTER

There are times when options are key and flexibility is a must. Moments of spontaneity when freedom must prioritize commitment. We have designed the Flexjet On-Demand Charter program to execute select one-off missions for those only needing a helicopter occasionally, for a limited time.

- > As available, based on scheduling and subject to restrictions
- > Fixed hourly rates, no long-term commitments
- > Charter users benefit from industry-leading in-flight experiences and our dedicated aviation expertise now extended to private helicopters

# MANAGEMENT

If you already own a helicopter or are looking to purchase one in the future, Flexjet's established aircraft management segment in partnership with sister companies FXSolutions and Halo Aviation may be an option for you. Our experience and knowledge in handling all details including aircraft maintenance is unparalleled.

- > In-house management and operations team
- > 40+ years of industry experience
- > Decades of repeatedly achieving the highest FAA ratings and industry accreditations







# FLEET OVERVIEW

Flexjet specializes in offering access to its fleet of private aircraft via tailored fractional aircraft ownership and leasing solutions. Flexjet customizes aircraft access programs based on what type of aircraft they believe they will fly with the greatest regularity, considering their typical missions and how many hours they plan on flying per year.

# MIDSIZE

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PHENOM	300

PASSENGER CAPACITY UP TO 7 PASSENGERS

> **SPEED** 425 KNOTS

**RANGE** 1,971 NM

**BAGGAGE** 76 FT<sup>3</sup>

ENDURANCE 4 HRS 30 MINS PASSENGER CAPACITY

PRAETOR 500

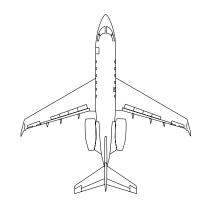
UP TO 8 PASSENGERS

**SPEED** 466 KNOTS

**RANGE** 3,340 NM

BAGGAGE 150 FT<sup>3</sup>

ENDURANCE 7 HRS



#### CHALLENGER 350/3500

PASSENGER CAPACITY UP TO 9 PASSENGERS\*

> **SPEED** 469 KNOTS

**RANGE** 3,200 NM

BAGGAGE 106 FT<sup>3</sup>

ENDURANCE 7 HRS 45 MINS

\*Every Flexjet Challenger 350/3500 can accommodate a total of nine passengers via an eight-seat double club configuration, optimal for the comfort of the most typically occurring travel parties. The addition of a ninth passenger is always available to you via the seamless belted lav option.

# SUPER-MIDSIZE



#### PRAETOR 600

#### PASSENGER CAPACITY UP TO 9 PASSENGERS\*

#### SPEED

466 KNOTS

#### RANGE

4,018 NM

#### BAGGAGE

155 FT<sup>3</sup>

#### ENDURANCE

#### 7 HRS 45 MINS

\*As we begin to assimilate the Praetor 600 into our greater US-based fleet, Owners of these aircraft will be subject to operational interchanges throughout our full super-midsized aircraft collection on a flight-by-flight basis. Our super-midsized aircraft collection features two nine passenger seating configurations: A nine-seat configuration via divan seating or - a double-club configuration where the addition of a ninth passenger is always available to you via belted lav.



# LARGE

# ULTRA-LONG-RANGE



# GULFSTREAM G450

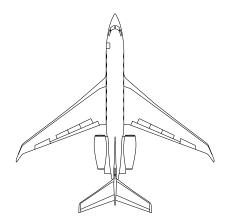
PASSENGER CAPACITY UP TO 16 PASSENGERS + 1 CABIN SERVER

> **SPEED** 476 KNOTS

**RANGE** 4,344 NM

**BAGGAGE** 169 FT<sup>3</sup>

ENDURANCE 9 HRS 45 MINS



#### GULFSTREAM G650

PASSENGER CAPACITY UP TO 15 PASSENGERS\* + 1 CABIN SERVER

> **SPEED** 530 KNOTS

**RANGE** 7,000 NM

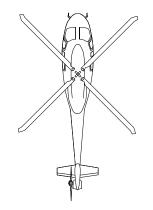
BAGGAGE 195 ft<sup>3</sup>

#### ENDURANCE 16 HRS

10 HRS (STANDARD CREW) 12 HRS (SINGLE AUGMENTED CREW) 16 HRS (DOUBLE AUGMENTED CREW)

\*Based on cabin configuration

# SUPER-MIDSIZE



## SIKORSKY S-76

PASSENGER CAPACITY UP TO 6-8 PASSENGERS\*

#### **SPEED** 155 KNOTS

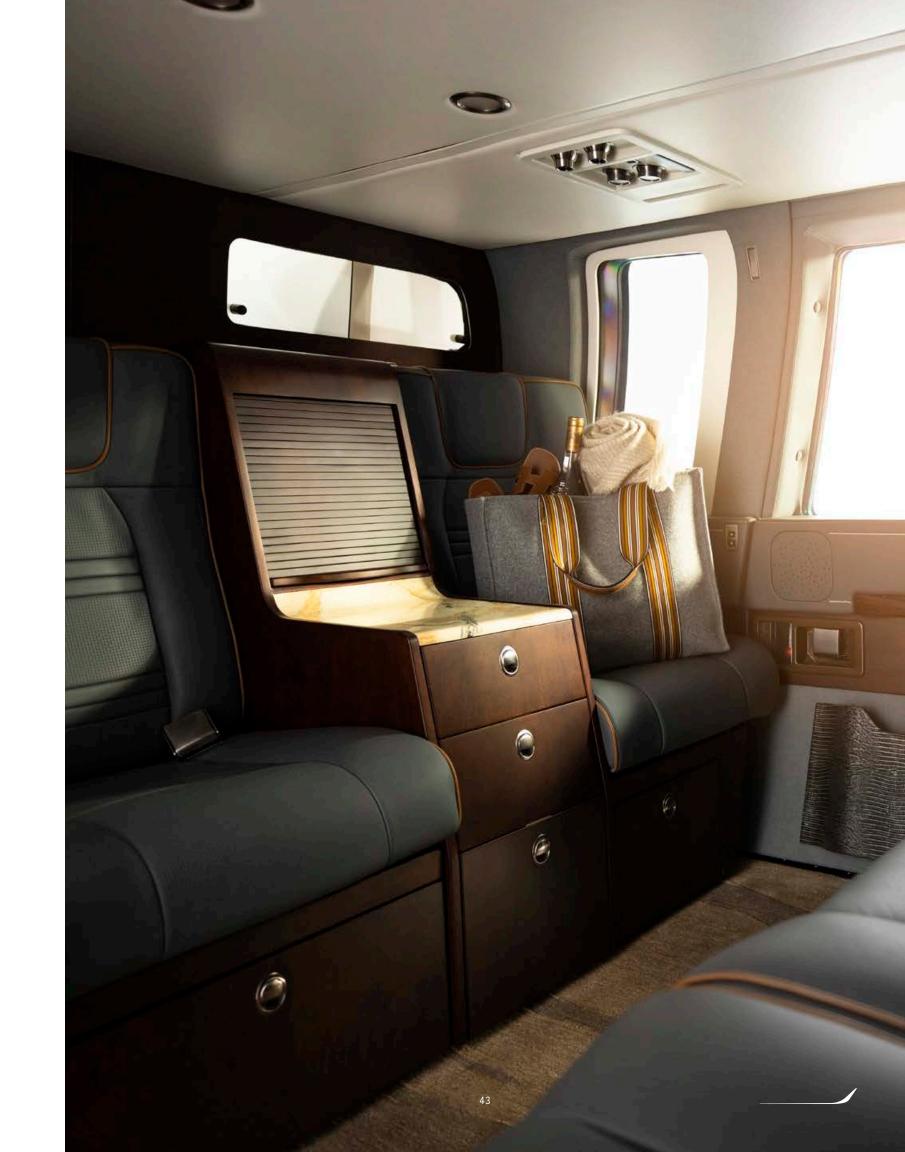
**RANGE** 300 nm

BAGGAGE

38 FT<sup>3</sup>

ENDURANCE 2 HRS 30 MINS

\*Based on cabin configuration





SERVICE OVERVIEW

In 2015, Flexjet introduced Red Label by Flexjet, which features the most modern fleet in the industry, flight crews dedicated to a single, specific aircraft and the LXi Cabin Collection  $^{\scriptscriptstyle \rm M}$  of interiors. To date, there are more than 40 different interior designs across our fleet.

AUTHENTIC EXPERIENCES

MODERN FLEET

PRIVATE TERMINALS

# RED LABEL FLEXJET

# RED LABEL<sup>™</sup> BY FLEXJET

DEDICATED CREWS

CUSTOMIZED CABINS

FINE DINING



small group of aircraft Owners.

# DEDICATED CREWING

Red Label<sup>™</sup> by Flexjet is the first and only fractional operator to assign pilots and crews to a single aircraft tail number. Behind each dedicated pilot and crew member is an equally committed Account Manager. Distinct from other providers, Flexjet Owner Service Account Managers are dedicated to a

# FLEXJE

# LXi CABIN COLLECTION

Specifically designed to transport you well beyond your destination, our LXi Cabin Collection of custom interiors has set an inspiring aviation precedent. Not unlike a boutique hotel, each of the custom interiors has a unique story to tell. Our guests can appreciate how hand-sewn premium leathers, exotic woods, masterful metalwork, and tailored textiles are thoughtfully introduced. The Red Label design team collaborates with each manufacturer, which translates to one-of-a-kind fold-down ottomans, pop-up kibitzer seating, custom divans and credenzas, as well as dedicated lounges and staterooms with equal parts utility and beauty.



LXI CABIN COLLECTION Cosmos [ gulfstream g650 ]



# A MODERN FLEET

Flexjet offers the most technologically advanced fleet in the industry featuring all the latest in technology, performance and supreme comfort. Flexjet aircraft fit all missions and customer preferences and we continually purchase new aircraft to remain ahead of the fractional marketplace.





### PILOT MINIMUM QUALIFICATIONS

- > 1,500 hours of total fixed-wing time\*
- > Unrestricted ATP written completed and qualify to take the checkride
- > First class medical certificate
- > Current passport
  - \*New Flexjet pilots average 3,500 hours of flight experience

#### SAFETY AND SECURITY

At Flexjet, we are wholly committed to a proactive approach to safety-risk management. One led by a highly advanced, Federal Aviation Administration (FAA) approved Safety Management System at its core. This comprehensive organization-wide system relies on formal processes, policies, proprietary data and trained experts to help govern a strategically structured safety environment.

Of all the safety layers that we methodically employ, the most unique part of our culture involves our adherence to voluntary reporting. Our organization has always been one to promote open reporting of potential safety risks. We are in constant communication with our pilots and workforce regarding safety protocols and any abnormalities that are experienced are immediately assessed and addressed without regard to potential financial consequences. Much more than simply complying with FAA regulations, our mission is to exceed them in every way.

Among the most meticulously trained men and women in aviation, Flexjet pilots exceed the highest levels of competency, professionalism and expertise. Each is type-rated in their assigned aircraft and trained to perform safely in all terrains, environments and situations.

Far exceeding the industry norm, all Flexjet pilots average nearly 10,000 hours of flight time. Our training curriculum includes four pilot training exercises each year, which is twice the FAA requires. First Officers are trained to Captain standards and undergo Recurrent Simulator Training and FAA checkrides every six months. No other fractional company measures up to these exceedingly high criteria.

Our state-of-the-art Global Operations Control Center (GCC) provides real-time data regarding flight schedules, aircraft availability, weather and flight tracking, which allows for an instant overview of our entire operation. A host of experts regularly reviews trips and coordinates with our flight crews to ensure continuous operational excellence, safety and a flawless aircraft Owner journey.

### HELICOPTER DIVISION

Flexjet is the first private jet provider to offer lease and fractional helicopter ownership along with on-demand charter access and helicopter management services. Make your airport transfer or commute effortless by choosing one of our premium helicopter programs.

- Flexjet offers access to multiple helicopter bases in the New York City metropolitan area, London and in Southern Florida
- All Flexjet aircraft Owners may elect to further supplement their flying experience by adding fractional helicopter ownership or lease to their existing share

We strive to curate a solution that works for your specific needs. From seamless booking, assistance with luggage transport and delivery to preparing custom landing zones, we will ensure total mission success.

### HELICOPTER PILOTS

Often joining our team with backgrounds in military, logistical and rescue operations, Flexjet helicopter pilots are held to some of the highest standards in aviation. We empower our accomplished pilots to take full control of mission status based on weather conditions, logistical windows or operational considerations. If their comfort and standards don't align with circumstances, we don't fly. Their expertise and experience, coupled with rigorous Flexjet safety standards and best practices give us full confidence in making your mission successful. Flexjet's helicopters operate with built-in safety redundancy — two pilots, two engines, two autopilot systems and a four-blade rotor.

#### HELICOPTER PILOT QUALIFICATIONS

- Pilots in Command (PIC) have more than 2,000 hours of fight experience, minimum
- Second in Command (SIC) pilots have more than
  1,500 hours of flight experience, minimum
- All pilots are IFR qualified and receive bi-annual check rides
- > Annual training at either CAE Simuflite or Flight Safety International
- > Previous experience in Part 135/91 or corporate aircraft
- > An existing 1st Class Medical Certification







# PRIVATE LIFESTYLE

within multiple verticals of interest:

- > Vintners and wineries
- > Hotels and resorts
- > Travel services

Every year, Flexjet creates unforgettable experiences for its aircraft Owners. Extending across continents, our bespoke events range from special access at the Snow Polo World Cup St. Moritz and the Wimbledon tennis tournament, to Royal Ascot and the Concours d'Elegance one of the most prestigious automobile shows.



Flexjet presents its aircraft Owners with curated experiences and benefits from some of the finest luxury brands in the world. These benefits fall

> Lifestyle (including fashion and health)

#### OUR 40+ PARTNERS INCLUDE:



at each point on the private flight spectrum.

# FLEXJET

constant

nextant aerospace





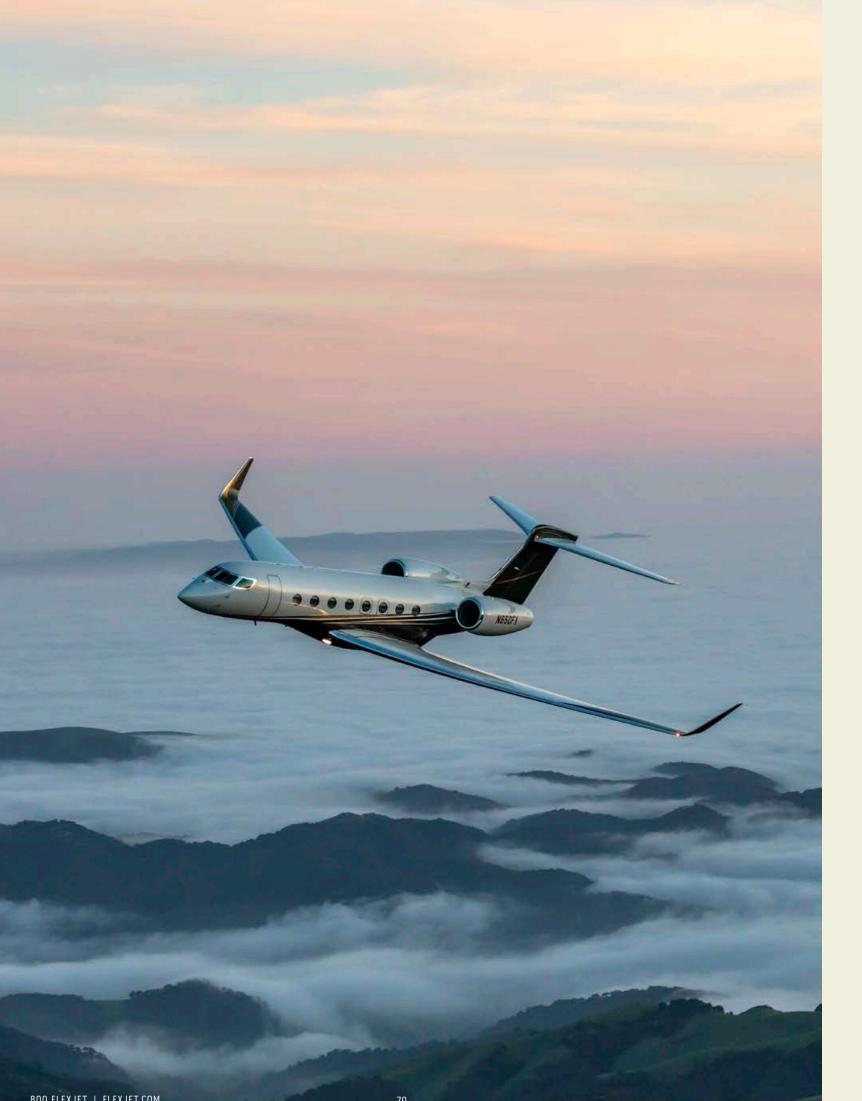
# DIRECTIONAL

# DIRECTIONAL AVIATION FAMILY

Flexjet, which focuses on fractional and lease programs, is owned by Directional Aviation. Within the Directional Aviation portfolio are providers







 $\mathbb{X}$ @FLEXJET

# CONTACT

### SUSAN RUIZ PATTON

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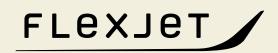








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